



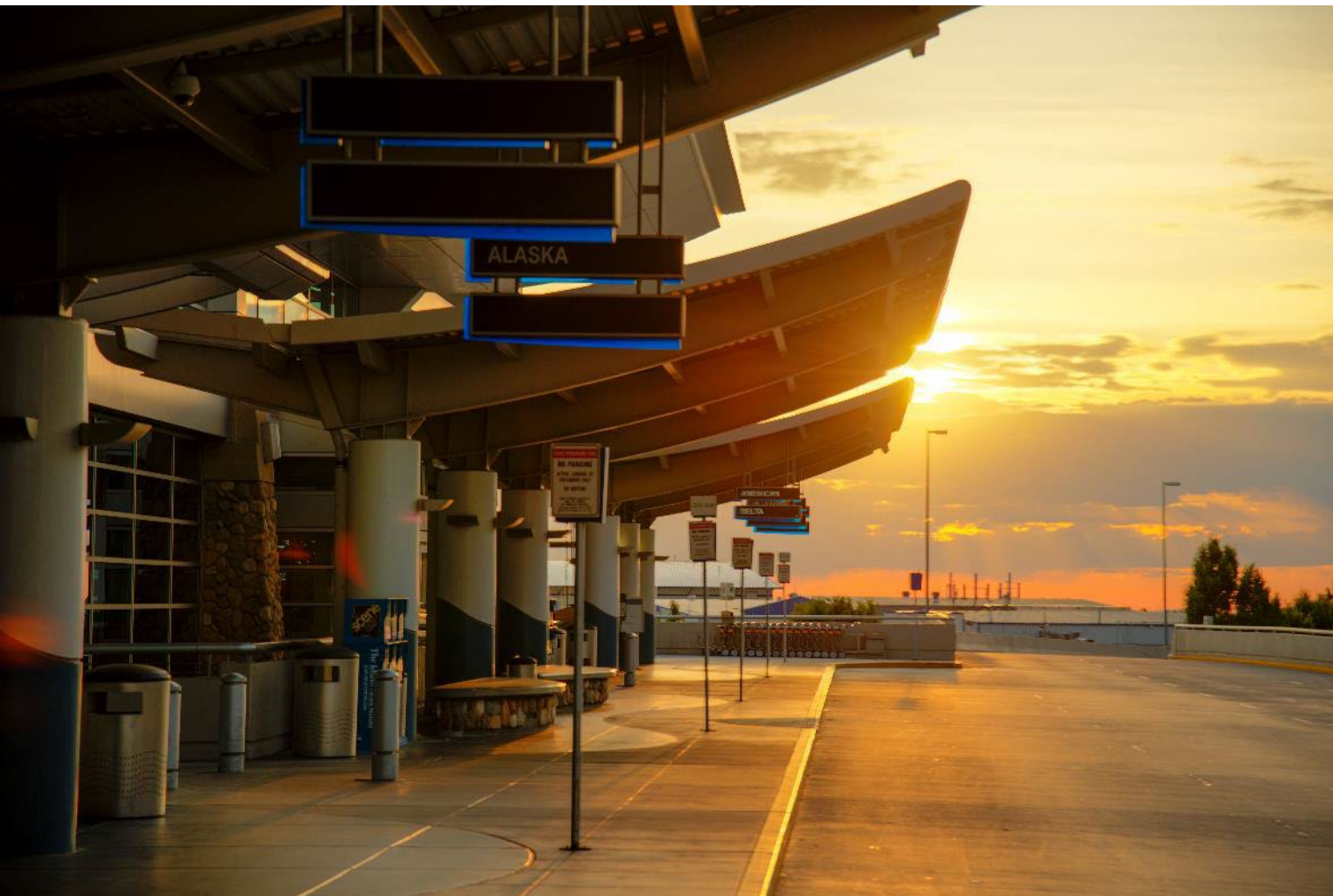
# August Commission Report

## *Director's Update*

Given by Rebecca Hupp, Airport Director  
Boise Airport

AUGUST 7, 2024

# Airport Commission Leadership



- Our current chair and vice chair are closing out on their year of service!
- New leadership will be elected at our September meeting



# A Change of Command



- Congratulations to Major General Tim Donnellan, who was recently appointed as Idaho's 26th Adjutant General and Commander of the Idaho National Guard
- We are honored and grateful for your service on our commission

# Consolidated Rent-A-Car Center (ConRAC)

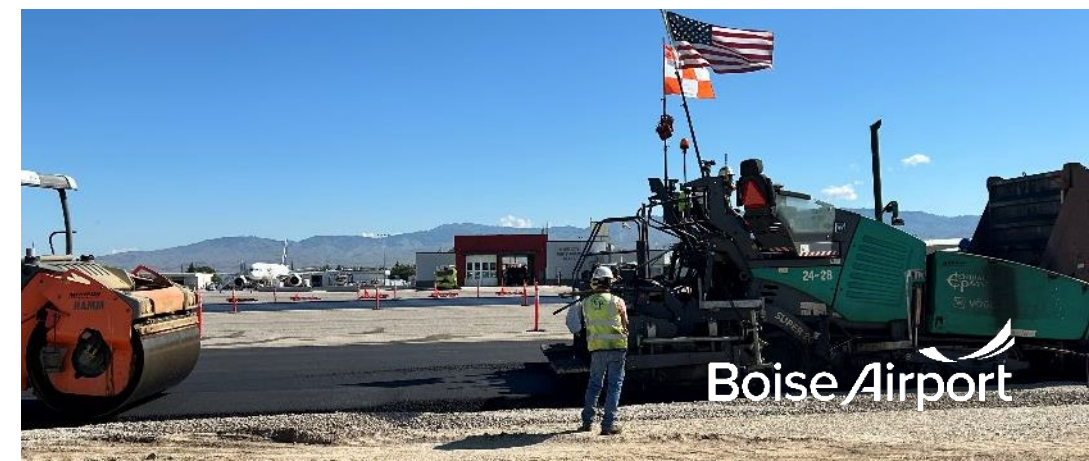
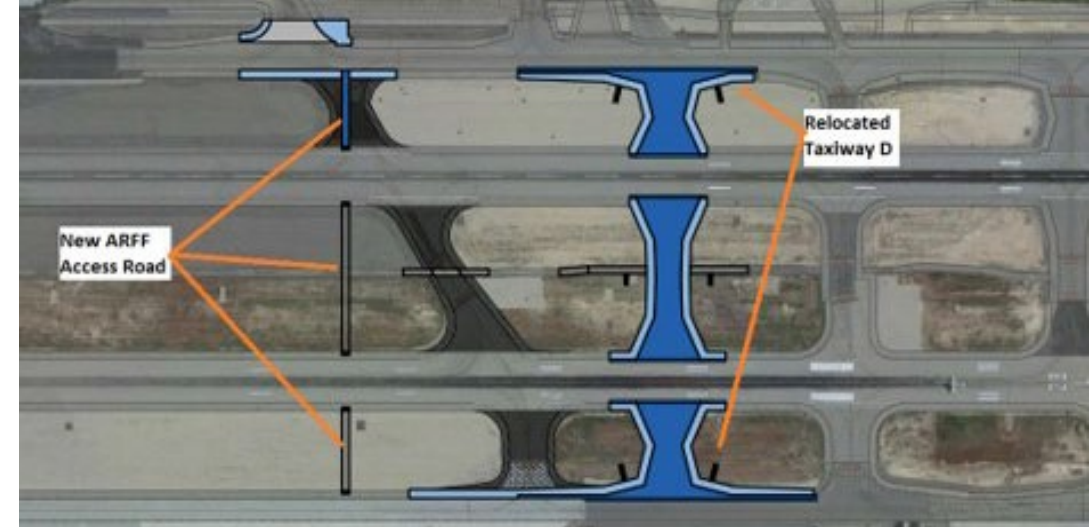
- Steady progress is being made on the ConRAC
- Deep foundations have been placed
- Continuing concrete placement for Level 1, Slab on grade





# Taxiway D Relocation & ARFF Access Road Construction

- RW 10L-28R is currently closed due to construction of Taxiway Delta and will remain closed until the current phase is complete on 8/9/24
- The newly constructed portion of TW D between TW A & RW 10L-28R will open to aircraft traffic at that time
- RW 10R-28L will close on 8/12/24 for the remainder of the project (targeting mid-November)



# VALE Upgrades on Concourse C

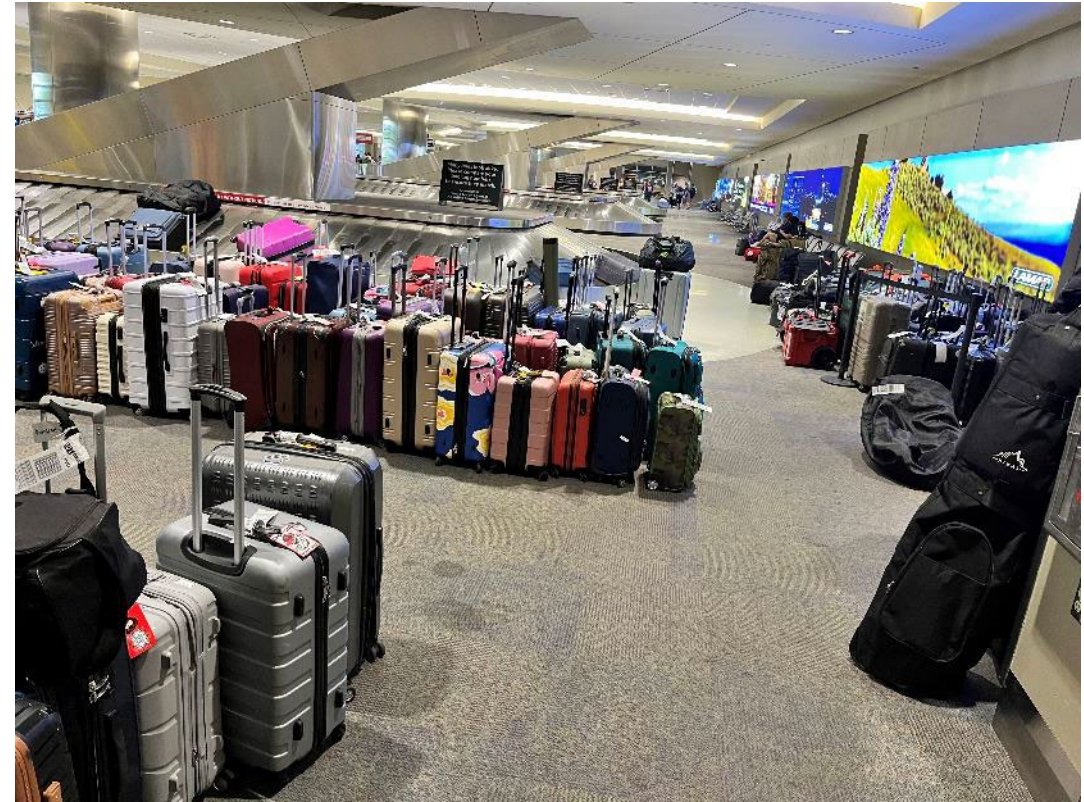
- Utilizing VALE grant funding (Voluntary Airport Low Emissions Program) to replace fuel powered mobile pre-conditioned air units with electrified units on Gates C8A and C11
- Installation anticipated to be complete by the end of August
- Electric pre-conditioned air units will help us meet sustainability requirements by reducing emissions and noise pollution





# Crowdstrike Outage

- An outage in a third-party cybersecurity software disrupted operations for some airlines on July 19<sup>th</sup>
- Outage was felt systemwide, displacing passengers and causing multiple delays and cancellations
- BOI saw approx. 30 delays and nine cancellations that day





# Welcome, Sun Country!



- We welcomed Sun Country Airlines to BOI and celebrated their inaugural flight to Minneapolis-St Paul with a passenger event at the gate
- The summer seasonal route started on June 19th and offered 2x weekly (Wednesday and Saturday) through August 21st



# Alaska Service Expansion



- Alaska announced three new destinations starting this winter!
  - 3x weekly flights to Orlando, FL (01/08/25 – 03/25/25)
  - 5x weekly flights to Bozeman, MT (12/19/24 – 3/17/25)
  - Daily flights to Orange County, CA year-round
- Announcement also included additional frequencies on existing Alaska routes, LAX, SAN, PHX, SMF, PDX, and GEG

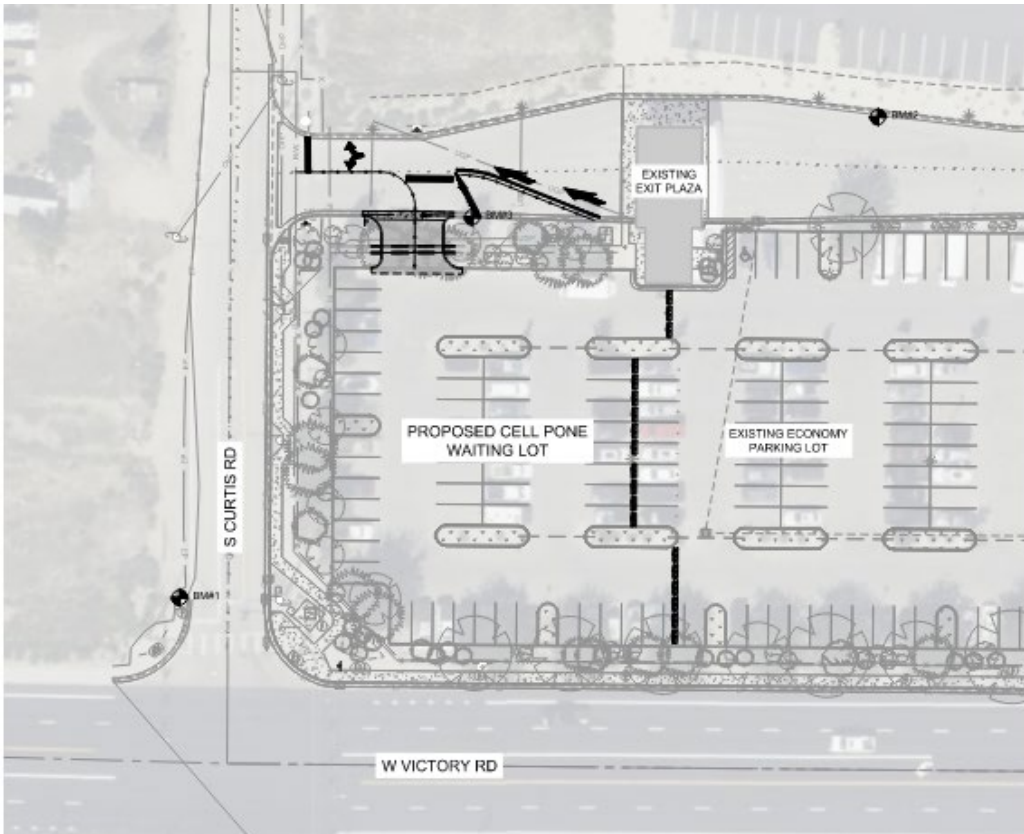
# TSA PreCheck Enrollment Expanded



- CLEAR began offering TSA PreCheck enrollment in the terminal in July
- Enrollment at a CLEAR kiosk can be completed in minutes with no appointment needed
- Subscription for CLEAR service not required



# Cell Phone Waiting Area



*The cell phone waiting area is relocating to a larger, more comfortable parking lot this fall!*

- The current cell phone waiting location is causing congestion on the airport drive lanes, impacting safety
- New waiting area is adjacent to the Economy Lot, about 5-7 minutes from the terminal, just about the amount of time it takes a passenger to walk from their gate to the curb
- Usage of the cell phone lot will remain free

# Concessions Contracts Approved



- Boise City Council approved the airport's contracts with concessions vendors Delaware North and Paradis Lagardère in June
- Concessions partners are refining designs now with construction starting this fall and extending through 2025
- Construction will be phased to ensure adequate concession options are available for passengers



# Concourse Development and Terminal Improvements

- Contract with Fentress Architects for the design of Concourse A was executed on June 18<sup>th</sup>
  - Fentress visited the week of July 22<sup>nd</sup> to begin review of existing conditions, as-builts, and an assessment of the Baggage Handling System
- Responses were received for an Owner's Representative for Airport Projects RFQ on July 19
  - This entity will augment Airport staff to help execute and manage projects
  - Evaluation committee is currently reviewing the six Statements of Qualifications that were submitted
- Expecting to issue a Construction Manager at Risk (CMAR) RFQ this fall



# Jackson Jet Center Hangar Update

*After a six-month investigation, OSHA released its report about the Jackson Jet Center hangar collapse on July 29, 2024. Report findings:*

- Inspectors found that Big D Builders “ignored standard safety procedures and visible warning signs during construction” and fined the company nearly \$200,000 for four violations (one willful and three serious) of federal safety regulations
- Inland Crane was also fined more than \$10,000 for a serious violation that entailed “failures to ensure stability during the hangar erection process”



# Non-Aeronautical Development



## Adler Speculative Building

- 88,140SF speculative building. Can accommodate up to six tenants
- Shell construction is on track to be completed at the end of 2024
- Adler is seeing strong interest in the building from potential tenants

## White Cap Build-To-Suit

- 30,000SF storage and showroom facility with 88,000SF of yard
- Exterior panels were installed in June
- Shell and tenant improvements are scheduled for completion in October

# Celebrating Our People

**30 YEARS!**



**Mary Boatman**  
Custodial  
Supervisor

**25 YEARS!**



**Michele Wigley**  
Admin Supervisor

**15 years**

- Richard Castro, Custodial Supervisor
- Rodney Christesen, Senior Custodian

**10 years**

- Beatrice Battle, Senior Custodian
- Sean Briggs, Deputy Director of Parking and Landside Facilities
- Ivo Georgiev, Maintenance Mechanic Lead
- Bryan Hill, Facilities Maintenance Manager
- Shapero Htoo, Airport Floor Tech
- Jim Long, Lead Custodian

**5 years**

- Denise Armstrong, Accounting Analyst
- Rod Arrhenius, Facilities Maintenance Supervisor
- Michael Barton, Ops Specialist II
- Brian Corbett, Senior Maintenance Mechanic
- William Dennis, Senior Custodian
- Colton Enmark, Duty Manager
- Russ Freestone, Maintenance Supervisor
- Markus Green, Airside Program Manager
- Greg Kaltenbach, Senior Custodian
- Noah Munion, Senior Maintenance Mechanic
- Terry Noahr, Custodial Supervisor
- Christy Shaw, Credentialing Supervisor
- Nicholas Walker, Maintenance Tech Lead



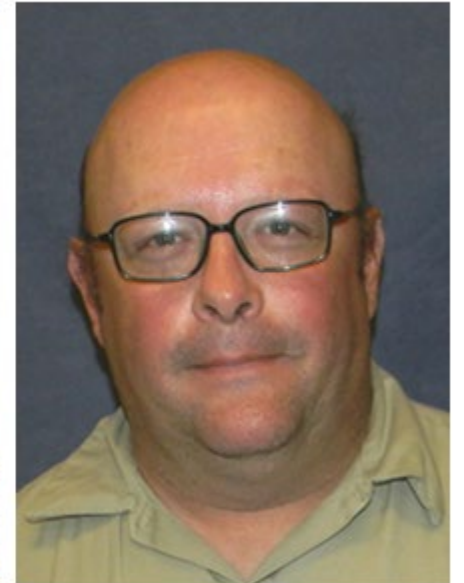
# Congrats on Internal Promotions!

**Airfield Maintenance  
Supervisor:**



Scott Sundquist

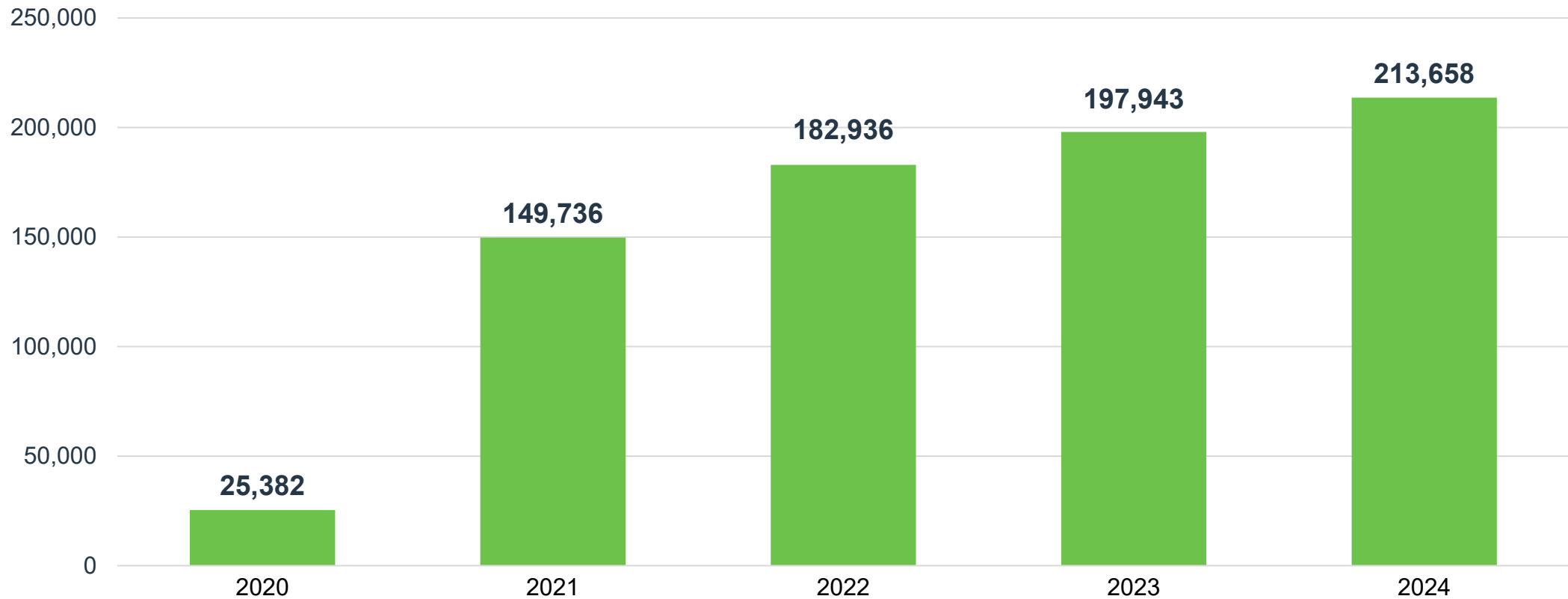
**Maintenance Mechanic Leads:**



Justin Meyer, Gabriel Avila, Matt Cooper,  
and John Bollinger

# May Enplanements

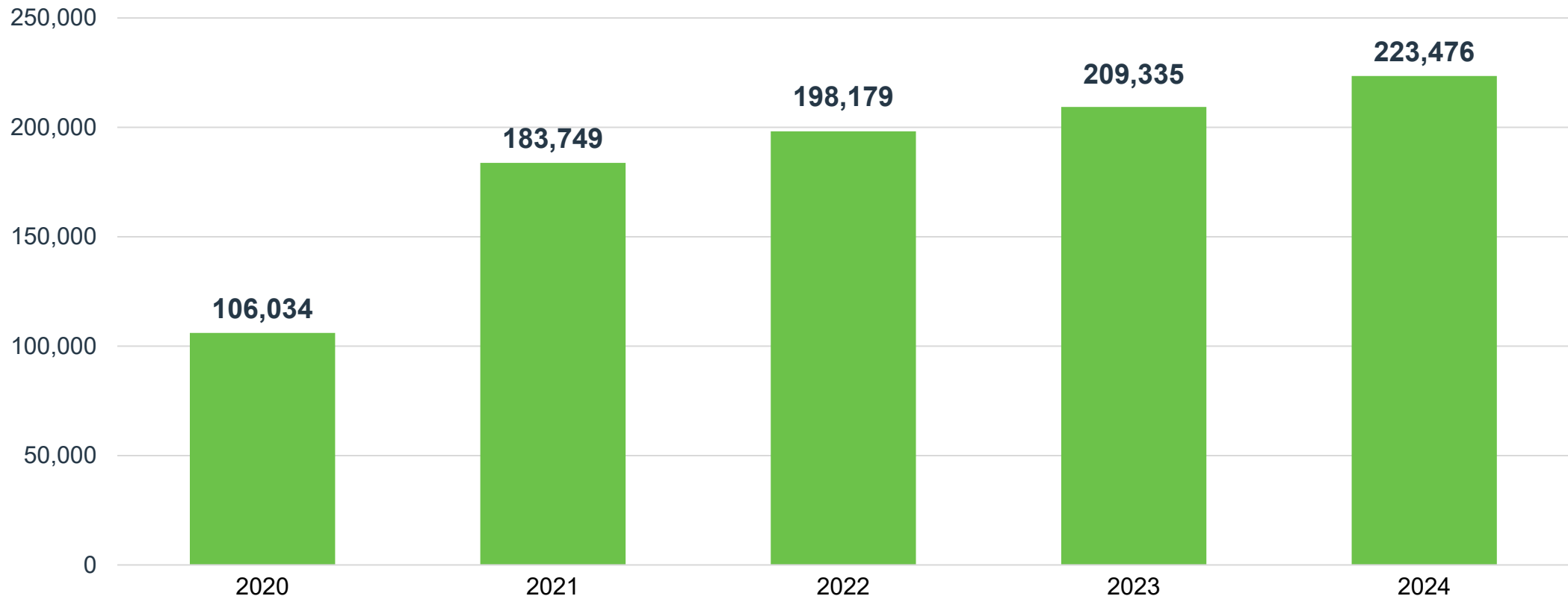
*Enplanements were up 8% above 2023 passenger counts*





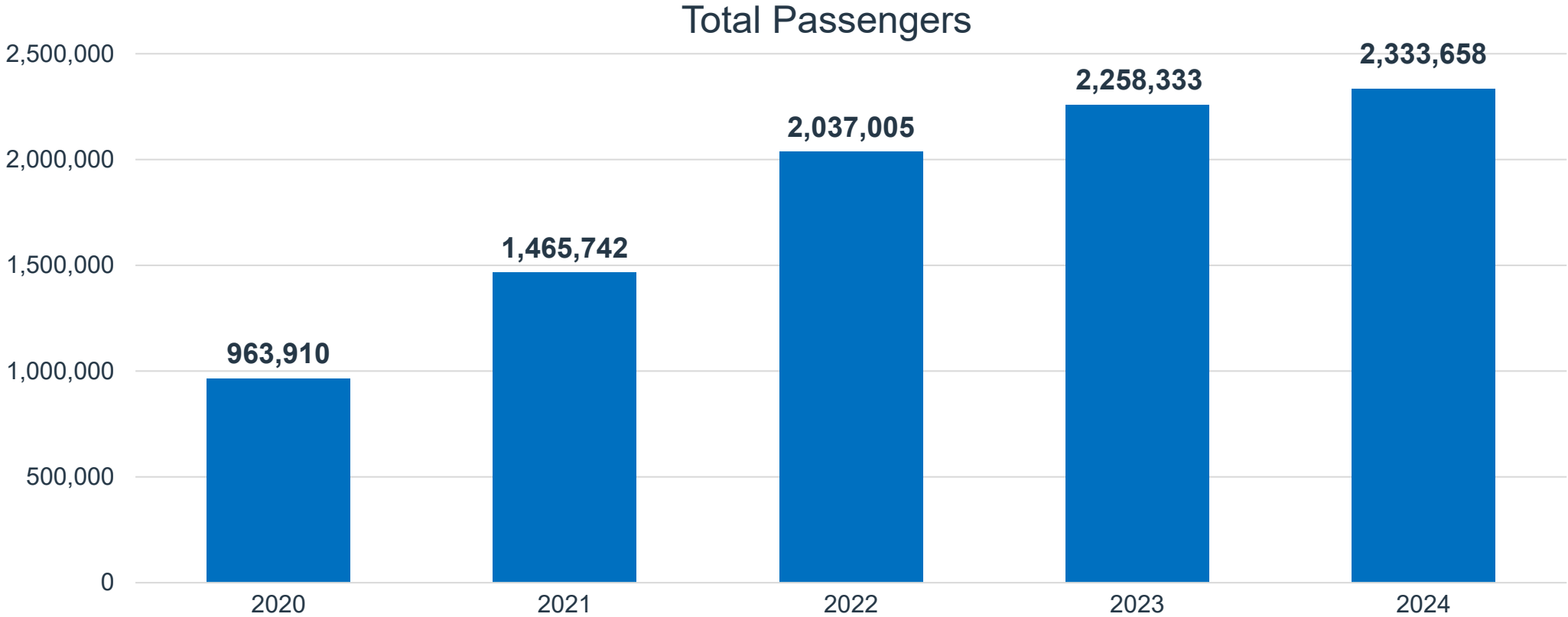
# June Enplanements

*Enplanements were up 7% above 2023 passenger counts*



# 2024 Total Passengers (through June)

*YTD passenger counts are up by 3% over 2023—our previous busiest year on record*





| <b>Top 10 Operating Revenue Description</b> | <b>FY 2024</b>       | <b>FY 2023</b>       | <b>\$ Change</b>    | <b>% Change</b> |
|---|----------------------|----------------------|---------------------|-----------------|
| Parking Lot                                 | \$16,005,693         | \$ 12,368,931        | \$ 3,636,763        | 29%             |
| Signatory Airline Landing Fees              | \$ 7,286,102         | \$ 4,039,639         | \$ 3,246,463        | 80%             |
| Rental Car Concession                       | \$ 4,459,153         | \$ 4,276,715         | \$ 182,438          | 4%              |
| Terminal Rent - Airlines                    | \$ 3,878,268         | \$ 3,191,771         | \$ 686,497          | 22%             |
| Industrial Land Rent                        | \$ 3,257,438         | \$ 3,067,465         | \$ 189,973          | 6%              |
| Terminal Concessions – Food/Beverage        | \$ 1,479,707         | \$ 700,241           | \$ 779,466          | 111%            |
| Landings/Freight                            | \$ 1,231,695         | \$ 774,854           | \$ 456,841          | 59%             |
| Terminal Concessions – Retail               | \$ 1,161,264         | \$ 639,890           | \$ 521,374          | 81%             |
| Advertising                                 | \$ 553,504           | \$ 304,449           | \$ 249,055          | 82%             |
| Employee Parking                            | \$ 512,256           | \$ 475,850           | \$ 36,407           | 8%              |
| <b>Total Top 10 Operating Revenue</b>       | <b>\$ 39,825,081</b> | <b>\$ 29,839,805</b> | <b>\$ 9,985,275</b> | <b>--</b>       |
| Other Operating Revenue                     | \$ 2,888,601         | \$ 3,120,855         | (232,253)           | -7%             |
| <b>Total Operating Revenue</b>              | <b>\$ 42,713,682</b> | <b>\$ 32,960,660</b> | <b>\$ 9,753,022</b> | <b>30%</b>      |

JUNE 2024

| <b>Top 10 Operating Expenses Description</b> | <b>FY 2024</b>       | <b>FY 2023</b>       | <b>\$ Change</b>    | <b>% Change</b> |
|--|----------------------|----------------------|---------------------|-----------------|
| Personnel                                    | \$ 11,369,586        | \$ 9,307,101         | \$ 2,062,485        | 22%             |
| Indirect Cost Reimbursement                  | \$ 3,869,754         | \$ 3,209,485         | \$ 660,269          | 21%             |
| Fire Service                                 | \$ 3,430,845         | \$ 2,349,028         | \$ 1,081,817        | 46%             |
| Policing Service                             | \$ 3,421,852         | \$ 2,481,163         | \$ 940,688          | 38%             |
| Parking Management                           | \$ 2,544,126         | \$ 2,770,544         | (\$ 226,418)        | -8%             |
| R/M – Structural/Electrical/Plumbing         | \$ 894,020           | \$ 962,268           | (\$ 68,248)         | -7%             |
| Chemicals                                    | \$ 805,574           | \$ 788,835           | \$ 16,739           | 2%              |
| R/M – Fleet Management                       | \$ 676,297           | \$ 369,708           | \$ 306,589          | 83%             |
| Credit Card Fees                             | \$ 514,770           | \$ 319,434           | \$ 195,336          | 61%             |
| Power  | \$ 513,402           | \$ 715,016           | (\$ 201,614)        | -28%            |
| <b>Total Top 10 Operating Expenses</b>       | <b>\$ 28,040,226</b> | <b>\$ 23,272,583</b> | <b>--</b>           | <b>--</b>       |
| Other Operating Expense                      | \$ 5,092,651         | \$ 4,420,219         | \$ 672,432          | 15%             |
| <b>Total Operating Expense</b>               | <b>\$ 33,132,877</b> | <b>\$ 27,692,802</b> | <b>\$ 5,440,075</b> | <b>20%</b>      |

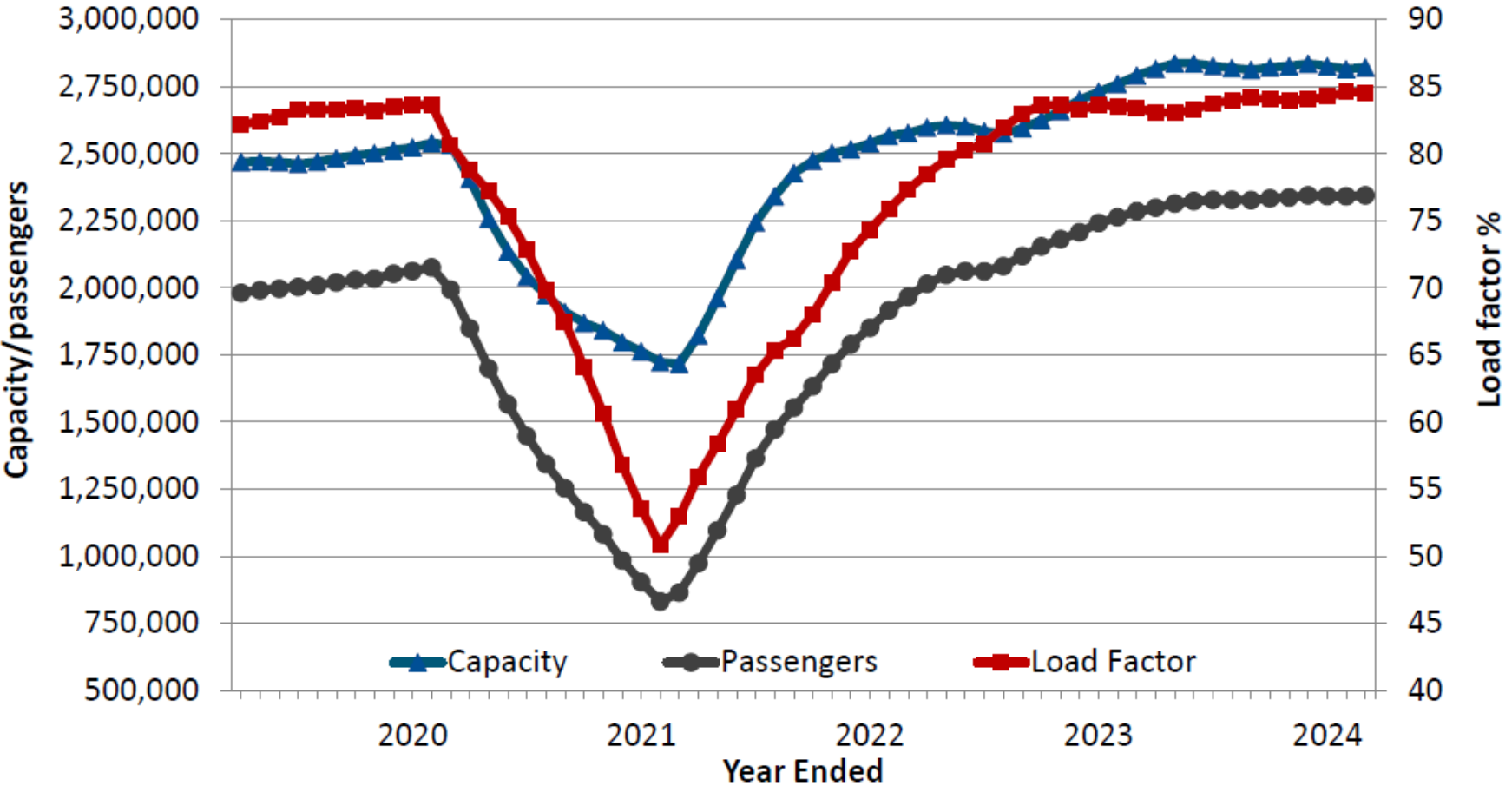


# Top Origination/Destination Markets

| Rank                 | Destination        | O&D Pax          | O&D Revenue        | Average Fare (\$) | Yield (¢) | % Change Since Q1 2023 |           |          |          |
|----------------------|--------------------|------------------|--------------------|-------------------|-----------|------------------------|-----------|----------|----------|
|                      |                    |                  |                    |                   |           | Pax                    | Rev       | Fare     | Yield    |
| 1                    | Seattle, WA        | 82,427           | 10,857,273         | 132               | 33        | 2                      | 9         | 7        | 7        |
| 2                    | Las Vegas, NV      | 69,006           | 6,486,897          | 94                | 18        | 16                     | 3         | (11)     | (11)     |
| 3                    | Phoenix, AZ (PHX)  | 61,220           | 10,249,674         | 167               | 23        | (14)                   | 15        | 33       | 33       |
| 4                    | Portland, OR       | 39,736           | 6,736,409          | 170               | 49        | 2                      | 13        | 11       | 11       |
| 5                    | Denver, CO         | 36,794           | 5,833,858          | 159               | 24        | 3                      | 1         | (2)      | (2)      |
| 6                    | San Diego, CA      | 36,345           | 5,788,596          | 159               | 21        | (15)                   | 11        | 31       | 31       |
| 7                    | Los Angeles, CA    | 33,756           | 6,190,116          | 183               | 27        | (25)                   | (6)       | 25       | 25       |
| 8                    | Sacramento, CA     | 33,601           | 4,409,227          | 131               | 30        | (2)                    | 16        | 18       | 18       |
| 9                    | Orange County, CA  | 31,935           | 3,789,941          | 119               | 17        | 13                     | 14        | 1        | 1        |
| 10                   | Spokane, WA        | 28,968           | 3,965,431          | 137               | 48        | 13                     | 6         | (7)      | (7)      |
| 11                   | San Francisco, CA  | 21,261           | 4,217,338          | 198               | 38        | (5)                    | 29        | 35       | 35       |
| 12                   | Oakland, CA        | 21,227           | 2,625,992          | 124               | 24        | 4                      | 21        | 17       | 17       |
| 13                   | Burbank, CA        | 18,711           | 2,197,143          | 117               | 18        | (17)                   | 17        | 41       | 41       |
| 14                   | Salt Lake City, UT | 18,691           | 4,422,945          | 237               | 81        | (7)                    | 13        | 21       | 21       |
| 15                   | Orlando, FL (MCO)  | 17,912           | 4,729,061          | 264               | 12        | 3                      | 2         | (1)      | (1)      |
| 16                   | Dallas, TX (DFW)   | 16,895           | 4,919,503          | 291               | 23        | 4                      | 10        | 6        | 6        |
| 17                   | San Jose, CA       | 15,835           | 2,512,567          | 159               | 30        | (31)                   | (6)       | 35       | 35       |
| 18                   | Chicago, IL (ORD)  | 12,711           | 3,175,060          | 250               | 17        | (7)                    | 3         | 11       | 11       |
| 19                   | Honolulu, HI       | 12,588           | 3,590,044          | 285               | 10        | 7                      | 13        | 5        | 5        |
| 20                   | Minneapolis, MN    | 11,816           | 3,221,420          | 273               | 24        | 15                     | 24        | 7        | 7        |
| <b>Total/Average</b> |                    | <b>1,042,857</b> | <b>225,212,286</b> | <b>216</b>        | <b>18</b> | <b>0</b>               | <b>10</b> | <b>9</b> | <b>7</b> |

11 of the top 20 markets had increased passengers compared to Q1 2023, with Las Vegas increasing by the highest percentage

# Boise Traffic/Capacity Trends

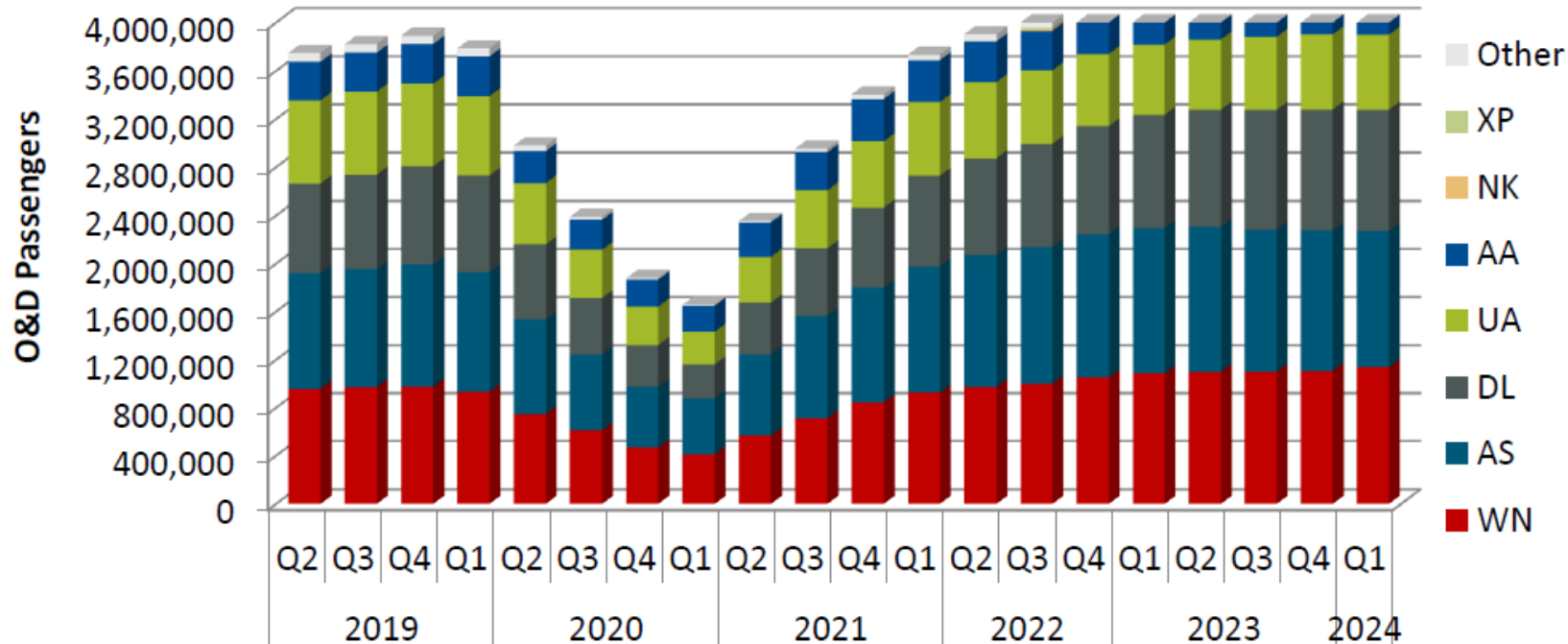


YE March 2024 capacity was up 1%, while passengers were up 3%, and the **average load factor increased one point (85%)**



# Boise Airline Market Share

*WN gained one point of market share and became the passenger share leader over AS by 0.1%*



| Year | Quarter | Airline Market Share |     |     |     |    |    |    |    |       |
|------|---------|----------------------|-----|-----|-----|----|----|----|----|-------|
|      |         | WN                   | AS  | DL  | UA  | AA | G4 | NK | XP | Other |
| 2022 | Q2      | 24%                  | 27% | 20% | 16% | 8% | 0% | 3% | 0% | 1%    |
|      | Q3      | 24%                  | 28% | 21% | 15% | 8% | 0% | 3% | 0% | 1%    |
|      | Q4      | 25%                  | 28% | 21% | 14% | 8% | 1% | 2% | 0% | 1%    |
| 2023 | Q1      | 24%                  | 27% | 21% | 13% | 8% | 1% | 2% | 1% | 1%    |
|      | Q2      | 24%                  | 27% | 22% | 13% | 8% | 2% | 2% | 1% | 2%    |
|      | Q3      | 24%                  | 26% | 22% | 13% | 8% | 2% | 2% | 1% | 2%    |
|      | Q4      | 24%                  | 25% | 22% | 14% | 8% | 2% | 2% | 1% | 2%    |
| 2024 | Q1      | 25%                  | 25% | 22% | 14% | 8% | 3% | 2% | 1% | 2%    |

# Boise Forward Looking Schedule

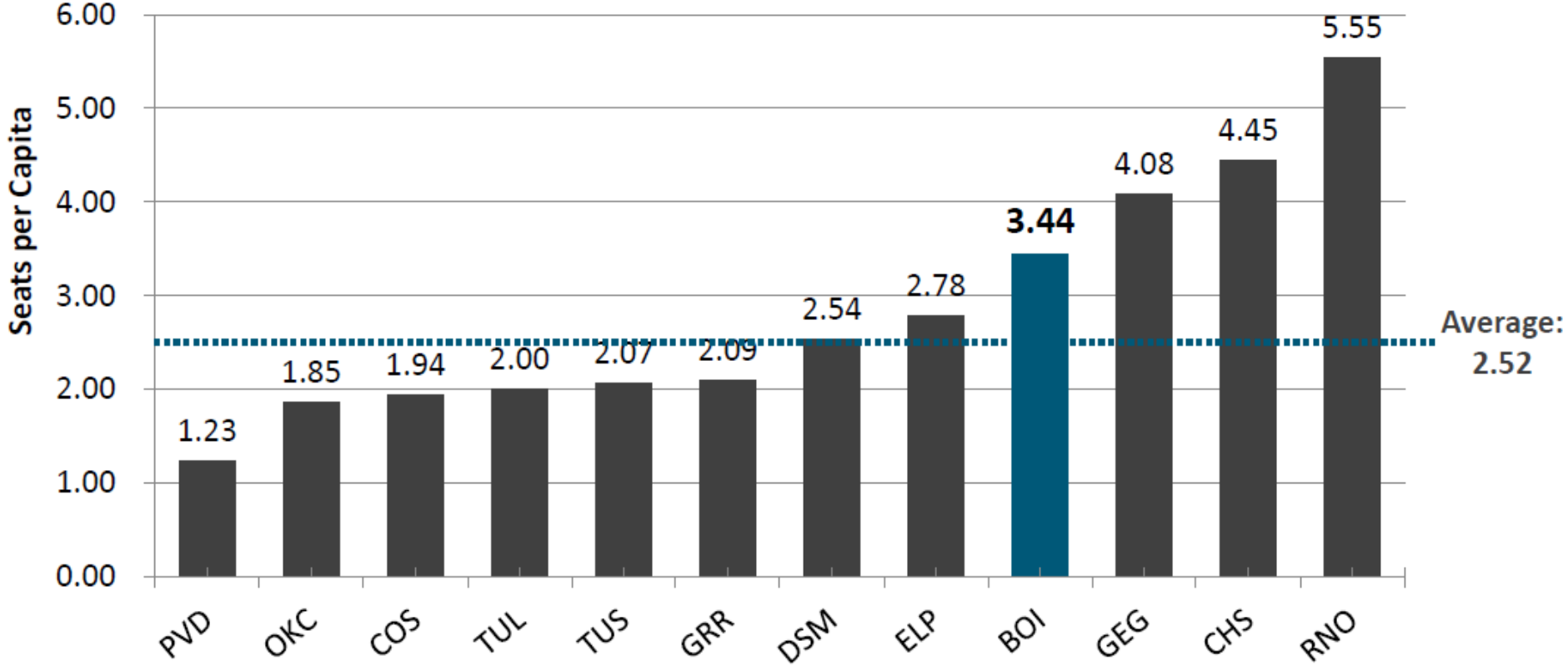
*Over the next 6 months, BOLI's flights are scheduled to be up 13%, while seats are scheduled to be up 10% compared to the same months in the prior year*

| Airline | Destination | Year-Over-Year Change % |       |           |       |          |       |          |       |          |       |          |       |
|---------|-------------|-------------------------|-------|-----------|-------|----------|-------|----------|-------|----------|-------|----------|-------|
|         |             | Aug 2024                |       | Sept 2024 |       | Oct 2024 |       | Nov 2024 |       | Dec 2024 |       | Jan 2025 |       |
|         |             | Flts                    | Seats | Flts      | Seats | Flts     | Seats | Flts     | Seats | Flts     | Seats | Flts     | Seats |
| Total   |             | 10%                     | 9%    | 6%        | 3%    | 11%      | 5%    | 10%      | 7%    | 19%      | 16%   | 23%      | 20%   |

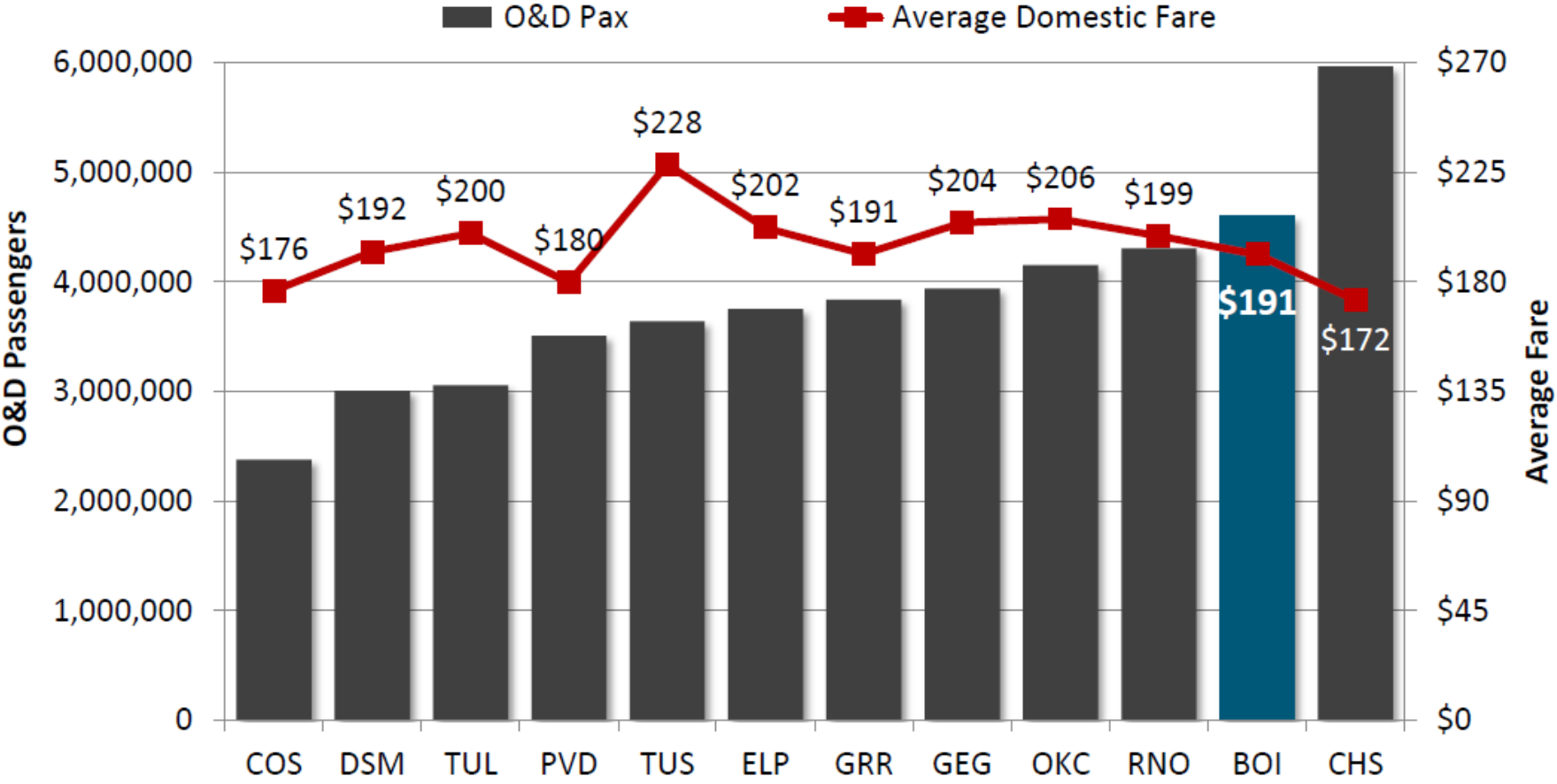


# Seats Per Capita Comparison

*BOI exceeds all comparison markets except Spokane (GEG), Charleston (CHS), and Reno (RNO) in seats per capita. Seats per capita decreased slightly to 3.44 from 3.46 from YE Q4 2023 to YE Q1 2024.*



# Origination/Destination Passenger and Airfare Comparison



***BOI ranked 2nd in O&D passengers and had the 3rd lowest average domestic fare***

# Year-Over-Year Comparisons

| Airport              | 2023 MSA Population | YE Q1 2024                |                  |                  | YOY Change                |           |           |
|----------------------|---------------------|---------------------------|------------------|------------------|---------------------------|-----------|-----------|
|                      |                     | # of Nonstop Destinations | O&D Pax          | Seats            | # of Nonstop Destinations | O&D Pax   | Seats     |
| Reno, NV             | 510,337             | 23                        | 4,304,447        | 5,659,797        | (9)                       | 5%        | 7%        |
| Spokane, WA          | 603,137             | 19                        | 3,937,955        | 4,917,296        | (2)                       | 3%        | 4%        |
| Des Moines, IA       | 732,565             | 30                        | 3,004,154        | 3,714,208        | (1)                       | 8%        | 11%       |
| Colorado Springs, CO | 780,903             | 16                        | 2,376,780        | 3,033,683        | 3                         | 15%       | 11%       |
| <b>Boise, ID</b>     | <b>820,134</b>      | <b>25</b>                 | <b>4,604,669</b> | <b>5,643,236</b> | <b>(1)</b>                | <b>4%</b> | <b>1%</b> |
| Charleston, SC       | 835,740             | 52                        | 5,963,558        | 7,434,089        | 2                         | 12%       | 11%       |
| El Paso, TX          | 888,155             | 16                        | 3,752,517        | 4,945,054        | 1                         | 5%        | 7%        |
| Tulsa, OK            | 1,037,114           | 23                        | 3,055,616        | 4,144,807        | (2)                       | 4%        | 7%        |
| Tucson, AZ           | 1,071,487           | 19                        | 3,639,412        | 4,429,348        | (3)                       | 9%        | 7%        |
| Grand Rapids, MI     | 1,105,402           | 33                        | 3,837,786        | 4,623,706        | 0                         | 13%       | 14%       |
| Oklahoma City, OK    | 1,468,034           | 24                        | 4,154,542        | 5,442,377        | (1)                       | 9%        | 12%       |
| Providence, RI       | 1,682,286           | 33                        | 3,507,476        | 4,133,186        | 3                         | 11%       | 6%        |

BOI had the 2nd lowest percentage passenger increase (slightly lower than TUL) and the lowest percentage seat increase of the comparison markets





# Boise Airport

[www.iflyboise.com](http://www.iflyboise.com)